

• Based in Vietnam · Vietnamese and English

Daisy (Huyen) Nguyen

Supplier verification, sourcing and B2B account management

9+ years managing B2B export accounts at Vietnamese factories: 20+ accounts, ~US\$20M a year, 99.5% on-time delivery. I help overseas buyers check suppliers and research the Vietnamese market, and I am open to remote account management roles.

Supplier checks

Account management

Order operations

Market research

~\$20M

Annual revenue managed across 20+ accounts

+180%

Export revenue growth as Sales Unit Leader

A+

Vendor rating from a global electronics customer, 7 years

5.0★

Fiverr client rating



ABOUT ME

9+ years on the selling side of Vietnamese manufacturing

From 2016 to 2025 I worked in sales at two electronics component suppliers to a global electronics brand, rising from sales operations assistant to sales unit leader. Since September 2025 I've handled export sales and key accounts at an industrial fastener manufacturer serving automotive and motorbike customers.

That work taught me what serious buyers look at before they place an order. I use the same checklist when I research suppliers for clients. I started taking freelance research projects in 2026. Clients get the same report format I would want as a buyer.

INDUSTRIES I KNOW WELL

Electronic components

Fasteners

Automotive parts

Metals & scrap

Film & media equipment

What I check on every supplier

- ✓ **Real capacity**, not the number on the website
- ✓ **Quality system** and the certificates behind it
- ✓ **Export history** and whether they can handle the paperwork
- ✓ **Who makes decisions**, and whether I spoke to them

What I can do for you



01

Supplier search and verification

A shortlist of Vietnamese suppliers that fit your product, volume and quality needs, each one checked by phone.



02

Buyer and lead lists

Companies in Vietnam likely to buy your product, with the right contact person and what they use today.



03

Market entry research

Demand, main players, price levels, standards and import rules for one product or segment.



04

Competitor review

How competitors in your segment price, position and sell their products.



05

Checks on companies you found

Already have names? I call them, confirm the details and tell you who is worth your time.



Who I work with

- Importers buying from Vietnam
- Companies selling into Vietnam
- Traders checking a new supplier
- Consultants who need local data

How a project runs

STEP 1

Agree the brief

We fix the goal, the criteria and the report format. If something is unclear, I ask instead of guessing.

STEP 2

Build the list

Business registries, trade directories, industry associations and my own contacts.

STEP 3

Call and check

I call each company in Vietnamese to confirm products, capacity and export experience.

STEP 4

Report

One row per company, with the outcome and my recommendation.

Example report layout

Sample data. Client reports are confidential.

Company	Province	Product match	Monthly capacity	Exports today?	Spoke with	Recommendation
Supplier A	Binh Duong	Full match	Confirmed on call	Yes, to EU	Sales manager	GO
Supplier B	Dong Nai	Partial match	Below your target	Yes	Owner	FOLLOW UP
Supplier C	Hai Phong	Full match	Would not share	Domestic only	Declined	NO-GO

✓ **Every company called**
Not copied from a directory

✓ **Your format**
Excel, Google Sheets or PDF

✓ **No-go results kept in**
With the reason, so you know

Recent research work

MEDIA EQUIPMENT

US client · 2026

Film equipment rental market in Vietnam

BRIEF

The client was looking at Vietnam and had no data on who rents film equipment there or what they need.

WHAT I DID

Mapped rental houses and production companies, contacted them, and collected the equipment they use and typical budgets.

DELIVERED

A shortlist with demand and budget ranges, plus my view on which players were strongest.

5.0★

Delivered in 7 days. 5–star client review.

RECYCLED METALS

Trading company · 2026

Aluminium scrap supplier checks

BRIEF

The client had found suppliers of baled aluminium can scrap (UBC) online and needed to know if they were real and could export.

WHAT I DID

Checked registration details, called each supplier, and asked about bale format, monthly volume and export history.

DELIVERED

A report per supplier with contact person, phone number, call notes and export ability.

3 days

From brief to report. The client confirmed it met expectations.

Opening a European market

INDUSTRIAL FASTENERS 2025-2026

First exports to Europe for a fastener manufacturer

- SITUATION

The factory had little experience selling to Europe, where buyers expect strict technical standards and full quality documents.
- WHAT I DID

- Researched the standards and documents EU buyers asked for
 - Set up a faster quote-and-reply routine for new accounts
 - Agreed a pre-shipment inspection plan with QA

+50% EU revenue growth from month one to month two, with zero quality disputes.

Background I bring to research

SALES AND TRADE

- Quotes & costing
- Negotiation
- Incoterms
- T/T, L/C
- CI, PL, B/L, C/O

QUALITY AND NEW PRODUCTS

- PPAP
- Run@Rate
- IMDS
- GD&T drawings
- AQL
- ISO 9001 audits

TOOLS

- Excel
- Google Sheets
- CRM
- Notion

LANGUAGES

- Vietnamese (native)
- English (professional working)
- Chinese (basic)

WORK HISTORY

Where I've worked

Aug 2026 – present

Freelance, Fiverr

Freelance Sourcing & Market Research Consultant

- Two projects for overseas clients: a market map and a supplier check
- Both delivered on time; **5-star** client review

Sep 2025 – present

Brother Viet Nam Fastener JSC

Sales Executive – Export & Key Accounts

- Manage **20+** automotive and motorbike B2B accounts (~US\$1.5M a year)
- Researched and opened the European market within **two quarters**
- Grew monthly active B2B accounts by **10%**
- Cut customer quality claims by **20%** by getting QA and production on the same data

2019 – 2025

Sungwoo Vina, supplier to a global electronics brand

Sales Unit Leader

- Managed **20+** accounts worth **~US\$20M** a year at **99.5%** on-time delivery
- Grew export revenue by **180%** and the customer base by **20%**
- During COVID-19, positioned the plant as a backup supplier and raised output to **210%** of the pre-COVID level
- Worked daily with partner sites in India, Brazil and Indonesia
- Kept an **A+ vendor rating** with the key customer seven years in a row, including my earlier role below

2016 – 2018

Seojin System Vina, supplier to the same brand

Sales Operations Assistant

- Order tracking with production, quotations and customer inquiries

Certification: AI Assistant for Professionals, Agent Boss x John Academy (Oct 2026) · AI workflows cut daily reporting from 5–6 hours to 1–2 hours

DAISY NGUYEN · MARKET RESEARCH, VIETNAM

CLIENT FEEDBACK

What clients say



Excellent experience from start to finish. Very responsive, professional, and easy to communicate with... I would definitely work with her again and highly recommend her.

Fiverr review · US camera equipment company



Her quick responses and hands-on support helped us avoid delays in our production schedule... Great communication and very supportive.

Procurement Manager · European fastener distributor (day-job customer)

Need research or supplier checks in Vietnam?

Reply within 24 hours with a scope, timeline and fixed quote. Hiring for a remote account management role? My CV is on my website.

[Message me on LinkedIn](#)

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PLEASE INCLUDE

- 1 What you buy or sell
- 2 The market, or what a supplier must meet
- 3 What decision the research is for